**Sample Networking Email 3**

**Outreach when you are reaching out to someone you don’t know at all – “cold contact”**

Dear (NAME),

As a leader in XXX, I believe you would be a good source of advice regarding the next steps in my career.

I am contemplating a change and seeking information on areas where my (FUNCTION/INDUSTRY SPECIALTY) skills can be best directed.  I see myself in the fact-finding stage of my search, but right now it is my intention to transition back into the utilities industry where I have spent over half my career.

I’m seeking your advice and would appreciate hearing your thoughts on where my consulting experience would be a good fit in the current market. I am targeting organizations where IT executive management skills are in demand.

If you have a 15 minutes early next week, please let me know and I can schedule something on our calendars. Alternatively, I can be reached at 847-555-0000.

Sincerely,

(YOUR NAME)